

WBC Projected Milestones Chart

Instructions: Select application type and enter identification information. Next, enter projected milestones into the chart by year as required by application type. Actual WBC performance is measured by training records (SBA Form 888) and counseling records (SBA Form 641) that are submitted quarterly through the SBA's Entrepreneurial Development Management Information System (EDMIS). Training and counseling forms, client definitions and other resources pertaining to EDMIS can be found at www.sba.gov/edmis.

Application Type: Initial ☒ Renewal ☐ Option Year ☐
Location ID: _____
WBC Name: _____
City: _____ State: _____

	Year 1		Year 2		Year 3		Year 4		Year 5	
Outputs	Number of Clients	Number of Hours	Number of Clients	Number of Hours	Number of Clients	Number of Hours	Number of Clients	Number of Hours	Number of Clients	Number of Hours
Training										
Counseling*										
Outcomes (from counseling records)**	Total		Total		Total		Total		Total	
New Business Starts										
Jobs Created										
Amount of Capital Infusion										
Total Outcomes (from all activities)***	Total		Total		Total		Total		Total	
New Business Starts										
Jobs Created										
Amount of Capital Infusion										

*Counseling clients are counted once per project year.

** EDMIS collection of outcome data is limited to counseling clients.

***Many WBCs collect outcome data from training clients as well as counseling clients. Use this section to project outcomes from all activities.