APS-386-13-000001, Amendment # 3
Amendment Date: June 11, 2013
India Africa Agriculture Innovations Bridge

The APS is amended to include answers to questions related to the second round submission of Concept Papers:

Q1. Is it possible to submit more than one proposal within the same deadline with the subject matter of proposal differing in their value chain targets from the same set of institution?

Answer: Yes, an applicant can submit more than one concept paper.

Q2. Is it possible to modify/replicate the innovative business models like AMUL three tier system, e-chaupal, shakti project from HUL etc. even when the applying institute has not prior expertise or the models or the models do not belong to them and whether they will be considered by USAID as valid.

Answer: Yes

Q3. How can we find the partners in Africa as we don't have any prior experience in these countries? If USAID has some mechanism to offer for this.

Answer: This is something that applicants need to research at their end.

Q4. With reference to horticultural value chain in Kenya there is listing of certain crops (Passion Fruit (fresh and processed), Chili products (fresh, processed and dried), Vanilla and spices, Smallholder flowers, local market vegetables (onions, carrots, cabbage, tomato and indigenous vegetables). Is it also possible to introduce new high value crops like Gherkin etc. or other Indian vegetable/fruit which has been on rise in in India OR otherwise there is limitation to work for the above specified crops for Kenya?

Answer: The commodity sub-sectors listed in the APS are those identified as priorities by the target FTF countries. Unless the applicants conduct detailed comparative analyses and offer a compelling reason to demonstrate the crops they propose is superior to those listed in the APS, it is unlikely to be considered.

Q5. If the for profit partner is not the primary applicant or the applicant allotted the fund, then is it mandatory for the "for profit" organization to forego the profit part. Would they be eligible to ask for the part of the fund related to material and input costs they have incurred?

Answer: The US Code of Federal Regulations, 22 CFR 226.81, "Prohibition Against Profit," prohibits profit to recipients (grantees) and sub-recipients (sub-grantees) of USAID assistance awards. However, the prohibition against profit does not apply to procurement contracts (acquisition) made under the assistance instrument when the recipient procures goods and services in accordance with 22 CFR 226.40 to 48 from a

commercial or for-profit organization. The recipient may pay a fair and reasonable profit to contractors providing it with goods or services.

If a sub-grant under the assistance instrument is issued to a for-profit organization, the recipient can reimburse allowable costs, but excluding profit, to that for-profit organization.

You may refer to http://transition.usaid.gov/policy/ads/300/303sai.pdf for additional information on this topic.

Q6. This query is specific to the 'Areas of Interest' as pointed out in Table 1: FTF Focus Country, Focus Value Chains, and Geographic Focus. The table points out that the Geographic Focus in Kenya is on Southwest and South Central regions. Could you elaborate on the exact provinces/ counties included in this region?

Answer: The specific districts within the listed regions include Bungoma, Busia, Siaya, Kisumu, Homa Bay, Migori, Kakamega, Nandi, Kericho, and Kisii, Machakos, Kitui, Makueni, Kajado and Taita Taveta.

Q7. What is the expected time frame (Minimum & maximum) for the project implementation?

Answer: Two to three years.

Q8. Are there any restrictions to budget allocation to our US Based partner Institution or Organization?

Answer: There are no restrictions.