



USDA FY2024 Notice of Funding Opportunity for Food for Progress

**Public Townhall Meeting
Tuesday, May 21, 2024 | 9:30 – 10:30 a.m.
Eastern Time**

**International Food Assistance Division
Global Programs
Foreign Agricultural Service**

Thank you for tuning in!

Please note that your microphones are muted. This meeting will be recorded. If you have questions, please type them into the chat box. We will address as many of them as possible following the conclusion of the presentation, and ALL questions will also be answered in the weekly questions and answers document that is posted to **Grants.gov**.

Question on the FY24 Notice for the Food for Progress program can also be submitted to ppded@usda.gov through June 26, 2024. Answers will be posted weekly on Grants.gov.

Closed captioning is also available for this meeting by utilizing the “show captions” feature on your menu at the bottom of the screen.

Agenda

- Opening Remarks
- Food for Progress
- Operations
- Monitoring & Evaluation
- Grants Management
- Questions & Answers



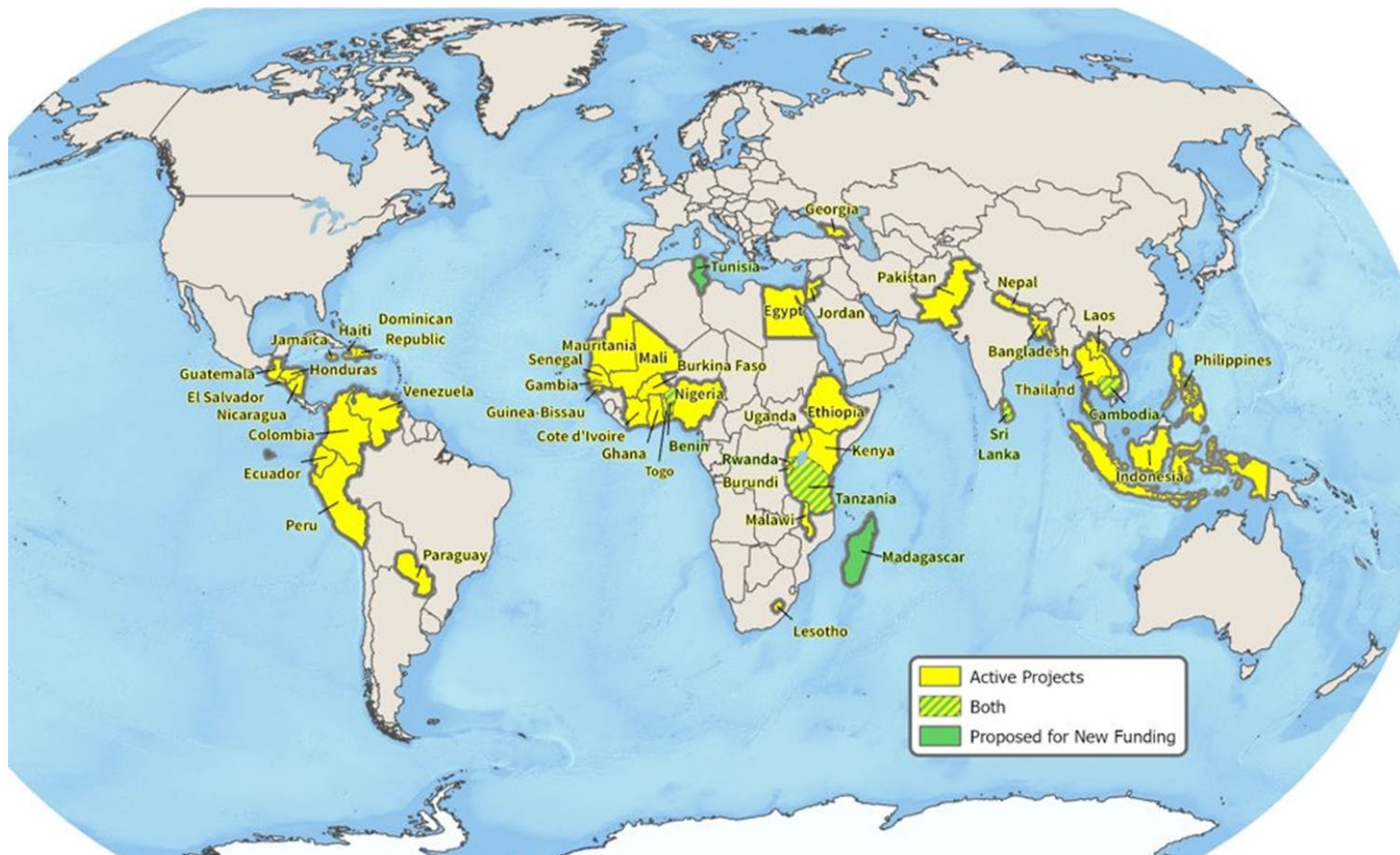
Livestock and aquaculture feed in Cambodia

Ingrid Ardjosoediro
Food for Progress



Women Vanilla Farmers in Uganda

**For FY2024 \$220 million in CCC funding
(administration, transportation, and commodities)**



FY 2024 Technical Focus Areas:

- Food Security
- Trade Enabling Environment
- Climate Smart Agriculture (CSA)

Budget: A detailed budget is required. An excel format template is provided in the Related Documents section of the Grants.gov announcement.

Strategic Analysis section: An Applicant must include an introduction in the Cover Sheet. The former Introduction and Strategic Analysis section has been replaced by the Strategic Analysis section.



Strengthening the Cashew Sector in Benin

Country	Project Focus*
Benin	Improve agricultural trade enabling environment making Benin's trade policy more transparent, science-based, data driven, and efficient.
Cambodia	Strengthen and improve Cambodia's Food Safety Systems to meet international standards and increase horticultural productivity. Key institutional support includes technical and lab capacity and market linkages that promote sustainable agricultural practices and adoption of standards.
Madagascar	Address food security through a food systems approach, strengthen market opportunities of staple, nutritious and commodity crops, and promote climate smart agriculture.
Rwanda	Improve the trade enabling environment by developing and harmonizing food safety regulations, enhancing food security, and increasing adoption of climate smart technologies.
Sri Lanka	Improve food security and climate resilience by using climate smart techniques and enhancing market linkages in the Dairy and Coconut Sector. Preference will be given to proposals that include wholistic approaches in both sectors.
Tanzania	Address and strengthen food security while assisting in the transformation of the poultry sector with a focus on women owned small and medium enterprises
Tunisia	Improve production and increase the adoption of CSA practices, especially in water management, for the dates sector and the oasis agricultural system as a whole .

**Refer to the FY24 NOFO and respective country guidance for additional information*

How to Submit a Strong Application

- Build strong partnerships, alliances, and leverage investments.
- Demonstrate a clear understanding of the issues and country context.
- Include evidence-based and context appropriate solutions for lasting impact.
- Create a plan for sustainable results and local ownership for long-term success.
- Demonstrate sound market analysis for commodity monetization.



Food Safety in the Dominican Republic

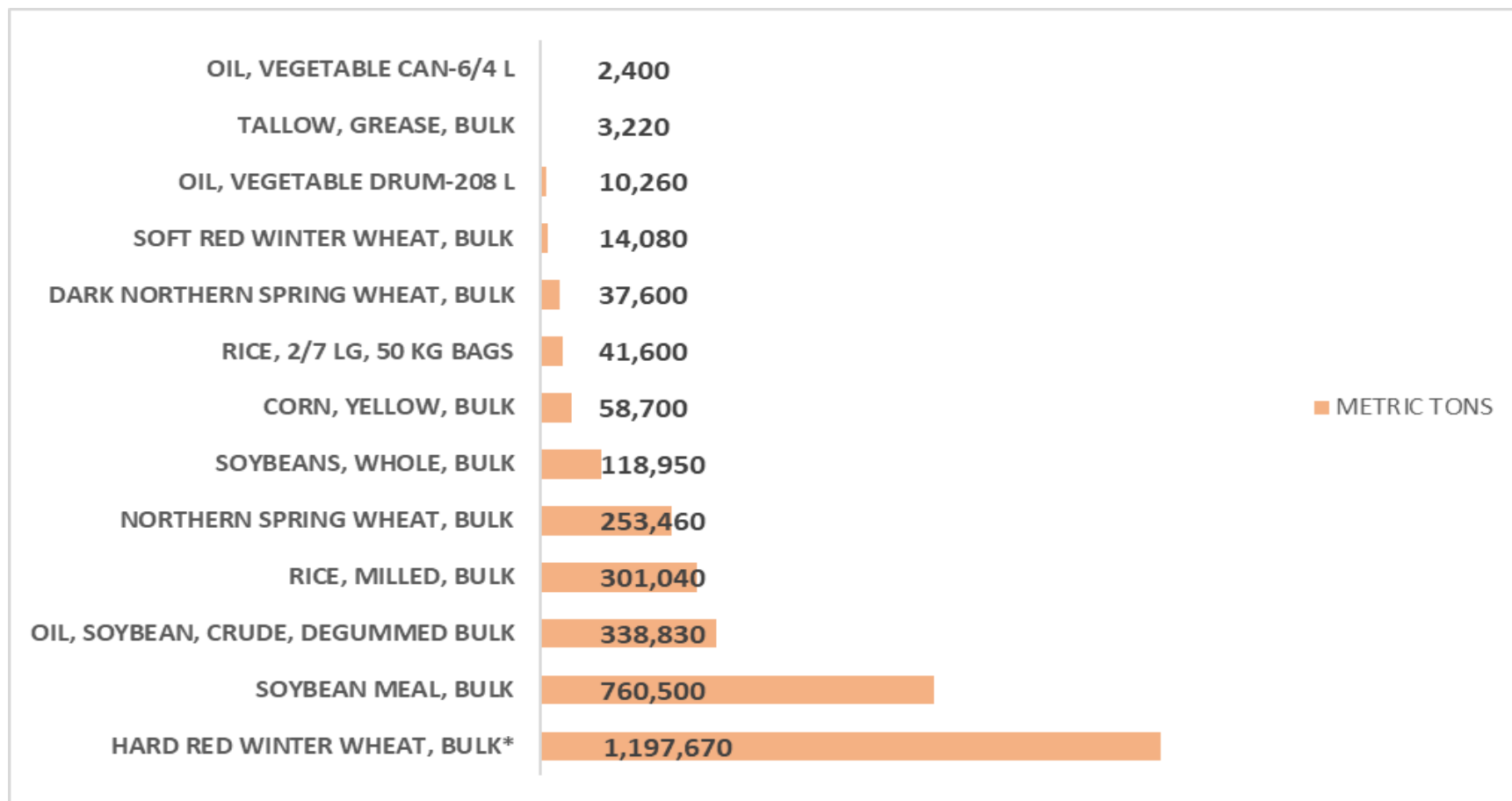
Nick Kharabadze
Operations Branch
Commodity Management



Additional Resources

- **[FFPr Monetization Handbook](#), March 2023**
- **[WTO | Nairobi Package](#), December 2015**
- **[Cargo Preference Act of 1952](#)**
- **The “Bellmon Amendment” - Section 403(a) of PL 480**

Food for Progress Commodity Utilization 2013 – 2023



*Includes 253,000 MT in FY 2022 for Sudan

Monetization - Dos and Don'ts

Do!

- Include a strong impact analysis of proposed monetization tonnage on commercial markets, trading partners, local production, and on other similar commodities
 - A demonstrable need on the ground, how proposed tonnage will not cause a substantial disincentive to a country's domestic production and trade.
 - Identify key factors impacting price, market structure, seasonality, and competitors.
- Address how unexpected increases or decreases in sale proceeds will be distributed across program activities. Be mindful of market volatility and availability for your chosen commodity.
- Establish a realistic Rate of Return and be mindful of the factors that influence it.
 - Agriculture Improvement Act of 2018 (70% Cost Recovery)
 - Include alternatives where 70% is a challenge
 - If 70% cannot possibly be achieved, provide alternative solutions
- Prioritize monetization activity in priority country, justify the need to expand monetization activity outside of priority country.
 - A market may be too small for the projected size of a monetization sale and thus, a regional approach or a third-country option may be proposed to conduct a successful monetization.

Monetization - Dos and Don'ts (cont.)

Don't!

- **Don't make market assumptions without providing evidence of support**
 - Data to include but not limited to - production/consumption/imports/export trends
- **Don't gloss over specific country concerns**
 - Including import barriers, tariffs, biotech regulations, sales and payment terms, etc.
 - Don't assume monetization will be exempt from Customs, Duties, and Taxes
- **Don't forget to budget accordingly**
 - Don't forget to budget for Post Monetization Assessment Studies
 - Don't forget to budget for all shipping related expenses (Bagging, stacking, etc.)
 - Don't forget to build freight budget utilizing US Flag Vessel rates

Ellie Morefield, Team Lead
Monitoring, Evaluation & Strategic Planning Division

Date pitting center established in Pakistan. Female workers
safely working under comfortable and hygienic work environment

Three M&E Components of Application:

- 1) **Results Framework** (graphic & narrative)
- 2) **Performance Indicator Table**
- 3) **Evaluation Plan**

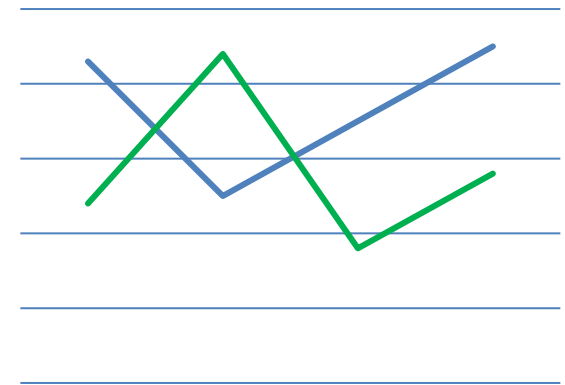


Increased Pineapple Production in Benin

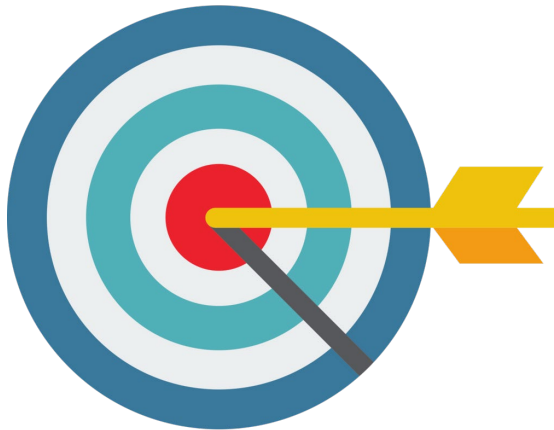
Strong M&E Proposals

A strong Results Framework:

- *(In the graphic)*: Clearly reflects the results the proposed project will contribute to, and meaningfully links activities to results
- *(In the narrative)*: Cites evidence to support the theory of change, including critical assumptions, and if applicable, explains why the proposed project will not contribute to some results



Strong M&E Proposals



A strong Performance Indicator Table:

- Includes all relevant standard indicators
- Includes a limited number of well-constructed custom indicators
- Includes all estimated baseline values
- Accurately links annual and life-of-project targets

Strong M&E Proposals

A strong Evaluation Plan:

- Proposes a specific evaluation design
 - *If not an impact evaluation, explains why*
- Aligns meaningfully with the Learning Agenda
- Describes the project population and proposes a sampling methodology
- Addresses learning in the “Learning” section



Alexandra Raver
Director, Grants Branch



Grants Branch What do We Do?

What We Do?

- Notice of Funding Opportunities (NOFO)
- Agreements
- Amendments
- Closeouts



Farmers receiving technical assistance in Laos

FAS Funding Opportunities Applicant Information

System for Award Management, [SAM.gov](https://sam.gov) Active Registration Required

- Section D, Application and Submission Information, of the NOFO highlights SAM.gov regulatory requirements and key information for applicants
- All applicants must have an active [SAM.gov](https://sam.gov) registration before the application submission deadline date
 - Food For Progress application submission deadline date July 1, 2024

FAS Funding Opportunities Applicant Information

- System for Award Management, [SAM.gov](https://sam.gov) Active Registration Required
 - SAM.gov registration vs. obtaining a Unique Entity Identifier
 - An entity registration allows your organization the opportunity to receive assistance (aka grants) or contract directly from the federal government
 - Want to apply? You need to register your entity in SAM.gov when you want to seek federal assistance as a prime awardee
 - Seeking federal assistance? Complete Financial Assistance General Certifications and Representation Report
 - SAM.gov entity registration includes getting the Unique Entity ID (UEI) and requires assertions, representations and certifications, and other information about your business.



Register Entity

Representations and Certifications

Financial Assistance Response

UEI:

Overview

Purpose of Registration

Core Data

Representations and
Certifications



Financial Assistance
Response

Points of Contact

Submit Registration

BACK TO USER DASHBOARD

Page Description

This page provides a common set of certifications and representations required by Federal statutes or regulations in accordance with the grants guidance under Title 2 of the Code of Federal Regulations (2 CFR 200.208 Certifications and Representations). If you intend to apply for, or are already a recipient of a Federal grant or agreement, you must agree to the following grants certifications and representations.

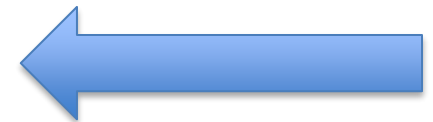
You are required to keep these grants certifications and representations current, accurate, and complete as part of your entity registration in SAM. Note, these may not include all federal requirements that apply to your project or program. Federal assistance awarding agencies will notify you if they require additional certifications. If you have questions, please contact the awarding agency as applicable.

Mandatory fields are marked with an asterisk or star symbol. Complete all mandatory fields before continuing to the next page.

Does wish to apply for a Federal financial assistance project or program, or is currently the recipient of funding under any Federal financial assistance project or program?*

☒ Yes

☐ No



Does _____ wish to apply for a Federal financial assistance project or program, or is PLLC currently the recipient of funding under any Federal financial assistance project or program?*

☒ Yes

☐ No

Financial Assistance General Certifications and Representations

As the duly authorized representative of the _____, I certify that

1. Has the legal authority to apply for Federal assistance and the institutional, managerial and financial capability (including funds sufficient to pay the non-Federal share of project cost when applicable) to ensure proper planning, management and completion of any financial assistance project covered by this Certifications and Representations document (See 2 CFR §200.113 Mandatory disclosures, 2 CFR §200.213 Suspension and debarment, OMB Guidance A-129, "Policies for Federal Credit Programs and Non-Tax Receivables").
2. Will give the awarding agency, the Comptroller General of the United States and, if appropriate, the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards or agency directives (See 2 CFR §200.302 Financial Management and 2 CFR §200.303 Internal controls).
3. Will establish safeguards to prohibit employees from using their positions for a purpose that constitutes or presents the appearance of personal or organizational conflict of interest, or personal gain (see 2 CFR §200.112 Conflict of interest).
4. Will initiate and complete the work within the applicable time frame after receipt of approval of the awarding agency and provide financial and performance information consistent with program requirements (See 2 CFR §200.301 Performance measurement). Note: This does not apply to awards that support research that use the Research Performance Progress Report.
5. Will comply with Post-Federal Award Requirements related to payments (See 2 CFR §200.305 Payment).
6. Will comply with required financial and compliance audit requirements as applicable (See 2 CFR 200 Subpart F-Audit Requirements).
7. Will comply with all applicable requirements of all other Federal laws, executive orders, regulations, and policies governing financial assistance awards and any financial assistance project covered by this certification document.

8. Will comply with U.S. statutory and public policy requirements, as applicable, including but not limited to:
 - a. National Defense Authorization Act for Fiscal Year 2014, PL 113-66, Division A, Title VIII, subtitle D, section 831;
 - b. Trafficking Victims Protection Act (TVPA) of 2000, as amended, 22 U.S.C. 7104(g).
 - c. Drug Free Workplace, 41 U.S.C. 8103.
 - d. Protection from Retaliation for Disclosure of Certain Information, 41 U.S.C. 4712.
 - e. National Environmental Policy Act of 1969, 42 U.S.C. 4321 et seq
 - f. 2 CFR Part 25 - Universal Identifier and System for Award Management
 - g. 2 CFR Part 170 Reporting Subaward and Executive Compensation
 - h. 2 CFR Part 180 OMB Guidelines to Agencies on Governmentwide Debarment and Suspension (Nonprocurement)
 - i. Civil False Claims Act, 31 U.S.C. 3730
 - j. Criminal False Claims Act, 31 U.S.C. 3729, 18 U.S.C. 287 and 1001
 - k. Program Fraud and Civil Remedies and False Claims Act, 31 U.S.C. 3801 et seq.
 - l. Lobbying Disclosure Act of 1995, 2 U.S.C. 1601 et seq.
 - m. Section 543 of PL 112-55 and limitations imposed by annual appropriation acts Certification of Tax compliance
 - n. Section 543 of PL 112-55 and limitations imposed by annual appropriation acts Representation regarding corporate felony convictions
 - o. Section 544 of PL 112-55 and limitations imposed by annual appropriation acts Representation regarding unpaid corporate tax liabilities
 - p. Public Health Service Act of 1912 (§§523 and 527) (42 U.S.C. §§290 dd-3 and 290 ee-3), as amended
 9. Will comply with U.S. statutory and public policy requirements which prohibit discrimination including but not limited to:
 - a. Title VI of the Civil Rights Act of 1964; 42 U.S.C. 2000d et seq.
 - b. Title VIII of the Civil Rights Act of 1968, 42 U.S.C. 3601 et seq.
 - c. Title IX of the Education Amendments of 1972, as amended; 20 U.S.C. 1681 et seq.
 - d. Section 504 of the Rehabilitation Act of 1973, as amended; 29 U.S.C. 794
 - e. Age Discrimination Act of 1975, as amended 42 U.S.C. 6101 et seq.
 - f. Drug Abuse Office and Treatment Act of 1972 (P.L. 92-255)
 - g. Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended
- ☒ I have read each of the certifications and representations presented on this page. By submitting this certification, I, Agile VendorTest, am attesting to the accuracy of the certifications and representations contained herein. I understand that I may be subject to criminal prosecution under Section 1001, Title 18 of the United States Code or civil liability under the False Claims Act if I misrepresent _____ providing false, fictitious, or fraudulent information to the U.S. Government.

CANCEL

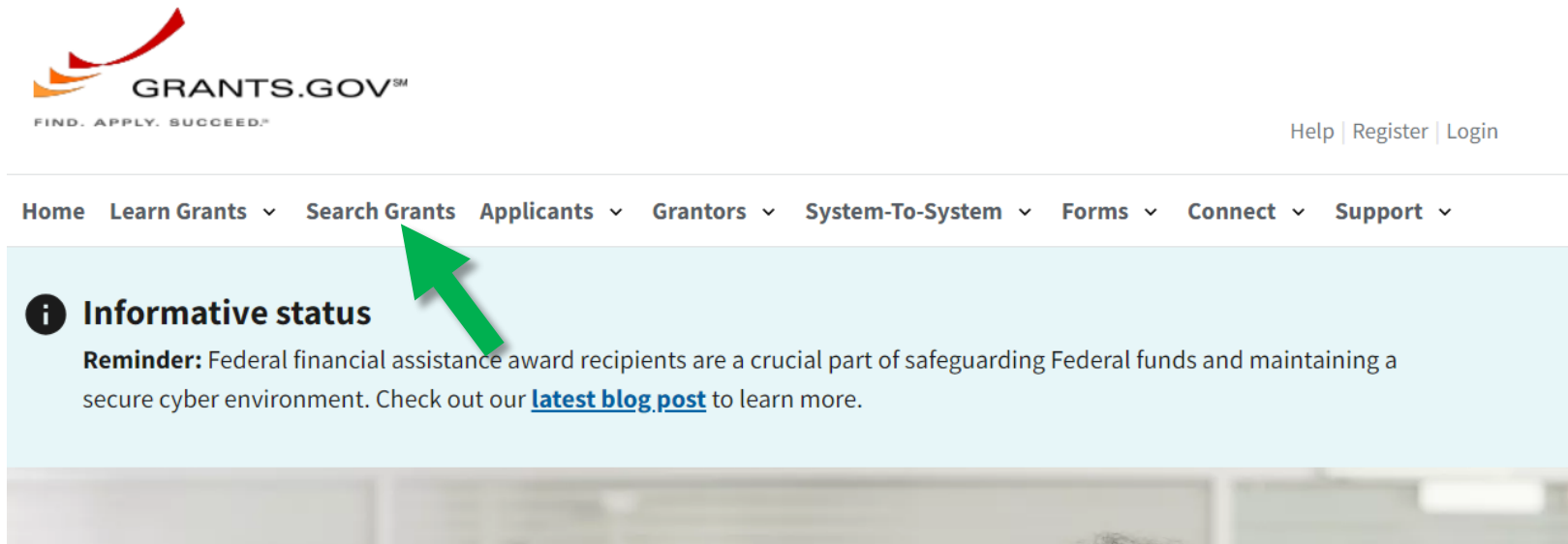
PREVIOUS

SAVE AND CONTINUE

FAS Funding Opportunities Applicant Information

Grants.gov

- All Federal Awarding Agencies are required to post funding opportunities on Grants.gov ([2 CFR 200.204\(a\)](#))



FAS Funding Opportunities Applicant Information

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BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

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SORT BY:

Relevance (Descending)

Update Sort

DATE RANGE:

All Available

Update Date Range

OPPORTUNITY STATUS:

- ☒ Forecasted (396)
- ☒ Posted (2,275)
- ☐ Closed (6,475)
- ☐ Archived (62,812)

1 2 3 4 ... 90 Next						
Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date	
USDA-FAS-10606-0700-MERIT2024	Food For Progress Merit Based Supplemental Commodity	USDA-FAS	Posted	03/20/2024	06/14/2024	
USDA-AMS-TM-MGFSP-G-24-0028	Micro-Grants for Food Security Program	USDA-AMS	Posted	03/21/2024	05/21/2024	
FOR-FD-24-009	Flexible Funding Model-Infrastructure Development and Maintenance for State Manufactured Food Regulatory Programs (U2F) Clinical Trials Not Allowed	HHS-FDA	Forecasted	11/24/2023		
USDA-FAS-10608-0700-24	FY2024 McGovern-Dole International Food For Education and Child Nutrition Program	USDA-FAS	Posted	03/01/2024	05/13/2024	

FUNDING INSTRUMENT TYPE: —

FAS Funding Opportunities Applicant Information

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VIEW GRANT OPPORTUNITY

USDA-FAS-10606-0700-24
FY2024 Food For Progress
Department of Agriculture
Foreign Agricultural Service

Apply

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SYNOPSIS

VERSION HISTORY

RELATED DOCUMENTS

PACKAGE

General Information

Document Type: Grants Notice
Funding Opportunity Number: USDA-FAS-10606-0700-24
Funding Opportunity Title: FY2024 Food For Progress
Opportunity Category: Discretionary
Opportunity Category Explanation:
Funding Instrument Type: Cooperative Agreement
Category of Funding Activity: Agriculture
Category Explanation:
Expected Number of Awards: 7
CFDA Number(s): 10.606 -- Food for Progress
Cost Sharing or Matching Requirement: No

Version: Synopsis 1
Posted Date: Apr 25, 2024
Last Updated Date: Apr 25, 2024
Original Closing Date for Applications: Jul 01, 2024 See Section D of the funding opportunity announcement for close date information.
Current Closing Date for Applications: Jul 01, 2024 See Section D of the funding opportunity announcement for close date information.
Archive Date: Jul 31, 2024
Estimated Total Program Funding: \$ 220,000,000
Award Ceiling: \$35,000,000
Award Floor: \$20,000,000

FAS Funding Opportunities Applicant Information

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FAS Funding Opportunities Applicant Information

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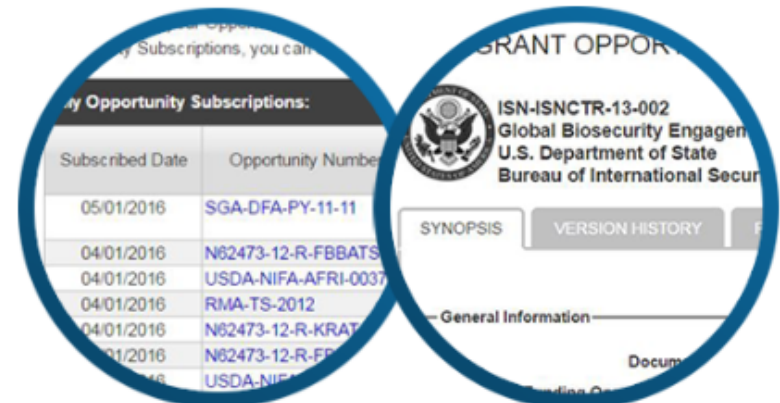


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Food For Progress Application Requirements

- Section D, Application and Submission Information provides the application requirements which includes:
 - SF 424, Application for Federal Assistance
- The SF 424 is available on Grants.gov at:
<https://www.grants.gov/web/grants/forms/sf-424-family.html>
- Section D.5, Content Guidance describes the required application information and how they must be uploaded to FAIS.
- Appendix A, Application Content Checklist, provides a useful checklist of the required application elements
- Appendix C, Budget Summary Template

Cost Share in Food For Progress Applications

- Section B, Federal Award Information of the NOFO highlights cost sharing or matching
- Cost share is:
 - Not Required
 - Encouraged to maximize program impacts and engender in-country sustainability
 - Voluntary Committed cost sharing ([2 CFR 200.1](#))
- Cost share must be accounted for on the SF 424 and required budget documents ([7 CFR 1499\(b\)\(4\)\(i\)](#))
- Section E.2 of the NOFO highlights how FAS will evaluate voluntary committed cost share
 - Additional points in Budget content area
 - Cost share should be equivalent to one percent or more of the total operating budget (cash portion). FAS will evaluate cost share in terms of both dollar value and reasonableness (ability to implement).

Cost Share in Food For Progress Applications

Cost Share is not:

- To be used to reach the three percent minimum monitoring and evaluation budget
- Unrecovered indirect costs by the Applicant

During negotiations, FAS will ensure that any allowable cost share proposed by the approved Applicant is retained and included in the agreement (Section F.1)

NOFO Questions?

- Section G, Awarding Agency Contact Information, includes key contact information should you have questions about either NOFO
- Submit questions to ppded@usda.gov
 - Please specify the opportunity in the subject line of the email
 - FY24 Food for Progress NOFO
- Food For Progress Question Submission Deadline: June 26, 2024
- Food For Progress Application Submission Deadline: July 1, 2024
- FAS posts answers to written questions regarding the NOFO to Grants.gov weekly.
 - Included in the Related Documents tab of the Grants.gov Grant Opportunity

Submission Deadlines for Food for Progress

- FFPr application deadline: July 1, 2024 5:00 p.m. ET.
- Questions deadline: June 26, 2024.
- Microphones are muted. Please type your questions in zoom's chat.
- If we are not able to respond to your question today, we will post answers weekly in Grants.gov
- Contact information:
E-mail: ppded@usda.gov
- Grants.gov: [Food for Progress 10.606](#)
- FAIS: <https://www.fas.usda.gov/food-aid-information-system>



Freshwater Aquaculture in Bangladesh



Improved Storage and Access to Finance in Malawi