U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT
USAID/Colombia Global Development Alliance (GDA) Addendum:
Energy for Peace (E4P): Energy Transition for PDETs

Issue Date: April 11, 2023

Subject: QUESTIONS AND ANSWERS DOCUMENT (Q&A)

Reference: USAID/COLOMBIA ADDENDUM TO GLOBAL DEVELOPMENT ALLIANCE (GDA) ANNUAL PROGRAM STATEMENT (APS)[1] No.: APS-OAA-21-00001

USAID/Colombia GDA Addendum posted on April 11, 2023:
https://www.grants.gov/web/grants/view-opportunity.html?oppId=347456

1) **Applicant eligibility:**

Q1: Can a foundation not affiliated with a private for profit sector participate in this opportunity? Answer: Yes, consortiums are welcome, but if the foundation is not a corporate foundation, its resources will not count as private sector leverage and its participation does not satisfy the requirement to have a private sector partner as the core partner in the GDA.

Q2: Can a foundation participate in a consortium with its recently created private venture capital company? Answer: Yes. As stated in the private sector entities list, a venture capital company is eligible (USAID/Colombia GDA Addendum on **p. 4, II Solicitation)** and can meet the private sector partner and private sector leverage requirement mentioned in **p.5, III Evaluation Criteria.**

Q3: Can you clarify if the GDA opportunity is exclusively for private companies? Answer: As stated in **p.4, II Solicitation,** "USAID/Colombia is open to all kinds of implementing approaches. However, as stated in the GDA APS, "the GDA model and the GDA APS prioritize and focus on particular types of private sector entities as core partners". Nevertheless, other types of actors are welcome to be part of the private consortium.

Q4: Are mixed companies like ECOPETROL or ISA excluded? Answer: No. Mixed

[1] More information on Global Development Alliances: https://www.usaid.gov/gda

companies can participate but they need to identify the type of funding they will use in the Global Development Alliance; as mixed companies can have both public and private funding.Private sector leverage requirements must be met by funding and resources that are private in nature and origin.

Q5: Can you list the private sector entities mentioned in Section II.B of the USAID-APS-OAA-21-00001-GDA-APS-2020-2023 document? **Answer:** Yes. As stated in the document, **p. 6. B. The Private Sector Partner Requirement,** Eligible private sector entities are limited to:

- Private for-profit, commercial entities such as a business, corporation, small or medium enterprise or private firm;
- Private foundations affiliated with private for-profit, commercial entities;
- Private equity or private financial institutions, including banks, private investment firms, mutual funds, private equity funds and insurance companies;
- Private business or industry associations, including but not limited to chambers of commerce and related types of entities; or
- Cooperatives.

2) **Other questions:**

Q6: Can you confirm that concept papers need to be submitted by July 7th, 2023, at 5:00 pm? According to the USAID-APS-OAA-21-00001-GDA-APS-2020-2023 the deadline for submission is August, 2023. **Answer:** The USAID-APS-OAA-21-00001-GDA-APS-2020-2023 is a global announcement. For the specific APS-OAA-21-00001 Energy for Peace: Energy Transition for PDETs' addendum, as stated in **p.8, IV. Application Instructions and Review Process**, if USAID/Colombia requests via email a Concept Paper, then, concept papers must be submitted by July 7th, 2023. The opportunity to submit a concept will be communicated via email from USAID/Colombia.

Q7: Can you confirm that the submission of concept papers need to be done vía email to GDAColombia@usaid.gov **with a cc to** gda@usaid.gov? **Answer:** If USAID/Colombia indicates a willingness to entertain and receive a Concept Paper, then Yes those are the emails to use.

Q8: Can you clarify the dates to have the initial discussions, considering that potential partners can ask for that space from May 2 to June 2, 2023? **Answer:** All initial discussions requested between May 2 and June 2, 2023 will be accepted. Dates to have initial discussions will depend on the amount of requests received by USAID/Colombia.

Q9: Can you confirm that the Representative Market Rate used for the initial investment budget was COP $3.850? **Answer:** Yes.

Q10: Can the budget be updated with a higher Representative Market Rate (COP $4.641)? **Answer:** No. The previous budget will be kept with that Representative Market Rate. Nevertheless, a reviewed/updated Exchange Rate will be negotiated prior to any award being issued.

Q11: Can changes be made in the proposed designs? **Answer:** Yes. On **p. 8, Step 4: Continued Co-creation, IV. Application Instructions and Review Process,** USAID and the potential private partners will go through a co-creation process where designs and investment models can be reviewed to answer to the business needs, priorities and expertise.

Q12: Can we suggest an extension to the submission of concept papers deadline for 30 calendar days? **Answer:** USAID is currently not considering extending the Addendum deadlines. We began the socialization of this Activity with the Request of Information on January 3rd, 2023 and the Industry Day on February 10, 2023.

[END OF Q&A DOCUMENT FOR APS-OAA-21-00001]