

(CONTINUATION)

**Notice of Funding Opportunity Number: 72051718RFA00003
HIV Services and Systems Strengthening (HS3)**

Questions and Answers

23. We appreciate your responses to the questions provided by USAID on the above referenced NOFO. We have a follow-up question in regard to USAID's response to Question #5. We are familiar with the cost template that USAID is requesting bidders use for this NOFO and have utilized comparable templates for other USAID bids. Our experience has been that when USAID has requested that bidders use such a template in the past other missions have allowed bidders to adjust the price template to reflect a bidders current accounting practices. Would it be possible for the budget template to be modified (adjustments to the formulas) based on a company's cost structure and accounting practices if the changes collectively do not hinder the Government's ability to analyze the Offeror's costs effectively? For example, the formula for the application of Overhead to costs noted in this template does not align with our cost structure and thus would need to be slightly modified. Also this template does not breakout specific elements of our indirect rate structure that need to be applied. We look forward to your feedback.

Answer: Yes, applicants can modify the budget template to make adjustments to the formulas based on a company's cost structure and accounting practices.