

**U.S. DEPARTMENT OF STATE
BUREAU OF CYBERSPACE AND DIGITAL POLICY (CDP)**

**Notice of Funding Opportunity (NOFO) Number: SFOP0010032
Notice of Funding Opportunity (NOFO) Title: Global Cyber and Digital Policy Training**

**QUESTIONS & ANSWERS
9 SEP 2023**

QUESTION 1: Is there an incumbent?

ANSWER 1: The NOFO states in in Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...”

QUESTION 2: The NOFO states, “Training activities are intended to take place in the United States and in other countries. While training is primarily for developing country participants from every region of the globe, including Africa....” Can you please elaborate on “every region”?

ANSWER 2: See NOFO Section A1. Executive Summary, specifically subsection Background, Section A3. Project Objectives, Outcomes, Activities, and Indicators, and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 3: How many countries and which ones?

ANSWER 3: See NOFO Section A1. Executive Summary, specifically subsection Background, Section A3. Project Objectives, Outcomes, Activities, and Indicators, and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 4: How often will training be required in the U.S.A and other countries (e.g., total number)?

ANSWER 4: See NOFO Section A1. Executive Summary, specifically subsection Background, Section A3. Project Objectives, Outcomes, Activities, and Indicators, and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 5: Can we include in our proposal a blended learning/training approach that would encompass all delivery methods?

ANSWER 5: See NOFO Section A1. Executive Summary, specifically subsection Background, Section A3. Project Objectives, Outcomes, Activities, and Indicators, and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 6: Which languages should the training be developed (e.g., English, Spanish, etc.)?

ANSWER 6: The NOFO states in Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 7: How many training/learning activities (instructor-led) do you anticipate? Please provide an estimated number.

ANSWER 7: The NOFO states in Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators and Section D2.1 Application Requirements 8) Detailed Budgets.

QUESTION 8: Does the government entity have Subject-Matter Experts (SMEs) in mind?

ANSWER 8: Relevant information may be found in the NOFO, Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 9: Would we work collaboratively with The U.S. Department of State Bureau of Cyberspace & Digital Policy (CDP) to select the six (6) subject-matter experts (SMEs) or would we select them on our own?

ANSWER 9: Relevant information may be found in the NOFO, Section A3. Project Objectives, Outcomes, Activities, and Indicators and Section B: Federal Award Information.

QUESTION 10: Does the government entity currently have any existing material (e.g., training manual, PowerPoint, etc.) that speak to the training topic(s)?

ANSWER 10: The NOFO states in Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and

personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 11: Is video content and/or video creation acceptable?

ANSWER 11: Relevant information may be found in the NOFO, Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 12: Will the government entity provide the chosen vendor with training design templates?

ANSWER 12: The NOFO states in Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 13: Assuming a blended training/learning approach: Does the government entity require any of the eLearning/modules to have a set time length (e.g., 30 minutes, etc.)?

ANSWER 13: The NOFO states Section A1. Executive Summary, “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 14: Should all training courses follow the same typical design/setup?

ANSWER 14: The NOFO states in Section A1. Executive Summary “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found on pages five through seven of the NOFO.

QUESTION 15: If eLearning is desired, what is the preference—high quality text-to-speech or human narration?

ANSWER 15: The NOFO states in Section A1. Executive Summary “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy... The training is intended to provide specialized and technical in-person capacity building training.” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 16: Does the government entity expect the vendor to provide images for the training design and development?

ANSWER 16: The NOFO states in Section A1. Executive Summary “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...” Additional relevant information may be found in Section A3. Project Objectives, Outcomes, Activities, and Indicators.

QUESTION 17: Does the government entity have its own LMS and a designated LMS administrator to upload eLearning courseware?

ANSWER 17: The NOFO does not reference “LMS”. The NOFO states in Section A1. Executive Summary “CDP seeks to partner with a capable organization to develop curriculum and provide training to international entities and personnel for the development of responsible cybersecurity and digital policy...”

QUESTION 18: My organization submitted an application for the "Responsible State Behavior in Cyberspace Capacity Building" (SFOP0009898) opportunity and am confused about how that NOFO and this one relate to each other. Would the Government please clarify?

ANSWER 18: The two NOFOs are not related. RESPONSIBLE STATE BEHAVIOR IN CYBERSPACE CAPACITY BUILDING was posted as SFOP0009899. GLOBAL CYBER AND DIGITAL POLICY TRAINING originally was posted as SFOP0009898 but was reposted as SFOP0010032.

QUESTION 19: Can you please explain if we should "resubmit" our original application for "Responsible State Behavior in Cyberspace Capacity Building" or if we will need to make the substantial changes to the application necessary to meet the requirements of the "Global Cyber and Digital Policy" opportunity?

ANSWER 19: The two NOFOs are not related. RESPONSIBLE STATE BEHAVIOR IN CYBERSPACE CAPACITY BUILDING was posted as SFOP0009899. GLOBAL CYBER AND DIGITAL POLICY TRAINING originally was posted as SFOP0009898 but was reposted as SFOP0010032.

QUESTION 20: Will the Government extend the submission deadline?

ANSWER 20: The NOFO indicates the submission deadline on page one and section D4. Submission Dates and Times (page 22). That deadline is firm. Applications are due no later than 11:59 PM Eastern Daylight Time (EDT), on Monday, 18 September 2023.