



AMENDMENT 01

BAA Issue Date: July 23, 2021,

Opportunity Number: BAA-720-656-07-2021

Deadline for Questions: August 2, 2021, at 5:00 PM

Amendment 1 Issuance: August 9, 2021

Expressions of Interest Due: September 6, 2021, at 5:00 pm (Maputo Time)

Submit Questions and Expression of Interest to: amanhica@usaid.gov
with a copy to jbadiane@usaid.gov

Subject: Request to submit an Expression of Interest (EOI)

BAA Opportunity Title: Mozambique Resilient Coastal Communities BAA

Dear Applicant:

The Purpose of the **Amendment No. 01** is to:

- 1) Extend the Expressions Of Interest (EOI) Due dated **from** August 30, 2021 **to** *September 6, 2021 at 5 PM (Maputo Time)*;
- 2) Require that responses to the BAA have a subject line as follow:
“EOI-RCC BAA – 720-656-07-2021 & Organization Name”.
- 3) Provide responses to questions submitted in Attachment 1 to this Amendment; and
- 4) Provide the “Revised RCC BAA 720-656-07-2021 Coastal English”.

Sincerely,

Jean-Jacques Badiane
Agreement Officer/USAID Mozambique

ATTACHMENT 01

BAA-720-656-07-2021

USAID/Mozambique Broad Agency Announcement (BAA) for Resilient Coastal Communities (RCC)

Questions & Answers

Question NO.01:

The USAID New Business Forecast indicates that the total estimated cost/amount range for the Resilient Coastal Communities BAA is \$10M -\$24.99 million. Would USAID please confirm the anticipated size of the awards?

ANSWER NO.01:

The estimated amount of USAID resources for this activity is \$23.3 million, subject to availability of funds. USAID plans to fund one activity with multiple partners as part of a consortium that will be established during the co-creation process, though USAID reserves the right to issue more awards as part of this process.

Question NO.02

Given the current COVID-19 situation in Mozambique, could USAID please confirm the timing of the co-creation event and whether it will be in-person or virtual?

ANSWER NO.02:

The COVID situation is being monitored. USAID is planning for an in-person co-creation event to be held in late October or early November 2021 at a location within the targeted geographical region. If an in-person event is not possible, USAID will move to a virtual format.

Question NO.03:

Page 4, Section 3.1.5 USAID states “EOIs are required to propose up to two relevant individuals that will participate in the co-creation and co-development process. CVs must be included as annexes.” Does this requirement to submit two CVs refer to A) HQ staff who have experience with co-creation and co-development and will be involved in the process, or B) candidates who will be included at each stage of the process should we win?

ANSWER NO.03:

Up to two proposed individuals per EOI would be expected to participate during the in-person co-creation workshop as well as be engaged in future activity implementation. People at the in-person meeting are welcome to engage other colleagues on the phone or internet as useful. Note that when reviewing EOIs, USAID will focus on the ability to bring impactful solutions to the issues raised in the BAA.

Question NO.04:

Page 1, Section 1, Overview, states: “Under this BAA, USAID/Mozambique seeks partners that are committed to shared responsibility, shared risk, and shared resourcing (e.g., local private sector) or co-investment (e.g., other ‘donors’).”

The offeror respectfully requests clarification concerning how USAID is defining the local private sector.

ANSWER NO.04:

The local private sector would include any business or organization operating in Mozambique, however, the local private sector is only one example of many types of partners for this activity. Shared resourcing could occur with any organization that is committed to shared responsibility, shared risk, and shared resourcing. Other examples may include, but are not limited, to international investors, businesses, civil society, and other organizations.

Question NO.05:

Page 1, Section 1, Overview, states: “Under this BAA, USAID/Mozambique seeks partners that are committed to shared responsibility, shared risk, and shared resourcing (e.g., local private sector) or co-investment (e.g., other ‘donors’).”

The offeror respectfully requests confirmation from USAID that shared resourcing from international private sector actors meets the shared resourcing requirements.

ANSWER NO.05:

USAID welcomes EOIs that include shared resourcing from international and local private sector. As noted above, the private sector is only one example of potential partners for shared resourcing.

Question NO.06:

Page 1, Section 1, Overview, states: “Under this BAA, USAID/Mozambique seeks partners that are committed to shared responsibility, shared risk, and shared resourcing (e.g., local private sector) or co-investment (e.g., other ‘donors’).”

We respectfully request USAID clarify its definition of shared resourcing.

ANSWER NO.06:

Shared resourcing could be included in an EOI that leverage resources (e.g., funding or in-kind support, such as employee time, etc.) from other sources, such as private sector or existing donor support to organizations that are submitting EOIs. Co-investment would include examples of other donors submitting EOIs as co-investors in the Resilient Coastal Communities activity.

Question NO.07:

Page 1, Section 1, Overview, states: “Under this BAA, USAID/Mozambique seeks partners that are committed to shared responsibility, shared risk, and shared resourcing (e.g., local private sector) or co-investment (e.g., other ‘donors’).”

We respectfully request USAID clarify that shared resourcing is a required condition to qualify for the co-creation stage.

ANSWER NO.07:

Shared resourcing is not a requirement for an EOI, but will be reviewed as part of the overall approach within respective EOIs.

Question NO.08:

Page 3, Section 3.1, Stage 1- Submission of Expression of Interest (EOIs), states: “Each organization is limited to one EOI submission. Local organizations are highly encouraged to participate.”

We respectfully request USAID confirm local organizations can participate in more than one EOI submission as a subrecipient.

ANSWER NO.08:

Each organization should submit their own EOI. An organization can highlight how their EOI links to other specific EOIs by other organizations and/or types of EOIs with whom they would propose as relevant to achieving the desired impact.

Question NO.09:

Page 8, Section 7, Submission Requirements, states: “Expression of Interest (EOI) submissions must: A. Be in English, no more than 6 pages in length including cover letters, and no smaller than 12-point font, with no more than 10 pages of supporting annexes.”

The offeror respectfully requests confirmation that cover letters are not required with the submission of the offeror’s expression of interest.

ANSWER NO.09:

Cover letters are not required as part of the submission of the EOI.

Question NO.10:

Section 3.4 Stage 4 – Award Determination (page 6) says that “USAID will use the Review Board’s recommendations and consider other information, such as resource availability and Agency priorities, to decide whether to award a **contract or other agreement** based on a Concept Paper and using the above-stated evaluation criteria.” Further, Section 5. Specific Rights Reserved for the Government Under this BAA (page 7) states that “instrument types include, but are not limited to, **contracts**, grants, cooperative agreements, public-private partnerships, and memorandum of understanding.” However, on July 29th, 2021, the USAID Business Forecast was updated to change the Award/Action Type from “To Be Determined” to “Collaborative Agreement.” Could USAID kindly confirm that a contract is still a possible outcome of the BAA process, as stated in the above referenced sections of the BAA?

ANSWER NO.10

Instrument types include, but are not limited to grants, cooperative agreements, public-private partnerships, and memorandum of understanding. USAID does not envision issuing contracts through this activity.

Question NO.11

Section 7. Submission Requirements (page 8) allow for the inclusion of “no more than 10 pages of supporting annexes.” Can USAID please confirm that tables, charts, and graphics can be included within the annexes (with the understanding that all relevant graphics will be referenced in the EOI content)?

ANSWER NO.11

USAID confirms that tables, charts, and graphics can be included within the annexes.

Question NO.12:

Section 7. Submission Requirements (page 8) states that the EOI submission must be “no smaller than 12 point font.” Would USAID consider allowing a font size smaller than 12 points in tables, charts, and graphics?

ANSWER NO.12:

USAID will allow a reasonable font size smaller than 12 points in tables, charts, and graphics.

Question NO.13:

The BAA states that the geographic location of the project will include communities south of Pemba and north of Maganja da Costa. Can USAID clarify if it is prioritizing specific areas in this geographic location or has USAID developed any prioritization criteria?

ANSWER NO.13:

USAID looks forward to justifications for areas of priority that are proposed within the EOIs using the information provided in the BAA.

Question NO.14:

Has USAID performed any additional analysis beyond the situational analysis included with the BAA that could be shared?

ANSWER NO.14:

Not at this time.

Question NO.15:

Page 3 states that each organization is limited to one EOI submission. Can you confirm that two or more organizations can work together and submit an EOI? If that is not the case how will USAID, ensure that organizations that have held partnership discussions prior to the release of this BAA are appropriately reflected during co-design or co-development? Please note that the submission of an English concept note might be difficult to accomplish by most local partners.

ANSWER NO.15

Each organization should submit their own EOI. An organization can highlight how their EOI links to other specific EOIs by other organizations and/or types of EOIs with whom they would propose as relevant to achieving the desired impact.

USAID appreciates the challenge for local partners in submitting English concept notes and will not review EOIs based on grammar.

Question NO.16:

Will USAID still consider working and funding an organization that can only cover a smaller part of the outlined RCC geography?

ANSWER NO.16

USAID plans to fund one activity with multiple partners as part of a consortium of partners that will be created during the co-creation process, though USAID reserves the right to issue more awards as part of this process. As such, USAID expects that partners within the to-be-created consortium may have different geographic focus.

Question NO.17:

Page 4 states that EOIs are required to propose up to two relevant individuals that will participate in the co-creation and co-development process. Does USAID expect the participants in the co-creation process to be proposed as managerial or technical personnel at a later stage? Are CVs for managerial and technical personnel required in addition to the CVs for the two individuals participating in the co-creation and co-development process?

ANSWER NO.17:

USAID expects that up to two relevant individuals to participate in the co-creation and co-development process will be engaged in a significant capacity during activity implementation. Other relevant personnel can be referenced as desired in the EOI.

Question NO.18:

Can USAID please confirm if the exclusive geographic focus of the BAA is coastal regions south of Pemba and north of Maganja da Costa, or if USAID would consider solutions with a broader geographic scope, but inclusive of/with a majority focus on this region?

ANSWER NO.18:

Solutions that incorporate a broader geographical scope would be considered depending on the majority focus of the proposed activities and/or how the EOI leverages other resources.

Question NO.19:

Can USAID provide any targets or key indicators that it intends to address through the program (e.g., jobs created or investment facilitated)?

ANSWER NO.19:

Jobs and investment facilitated are examples of important outcomes; USAID looks forward to discussing other targets and key indicators as part of the co-creation process.

Question NO.20:

Can USAID please confirm if new partners who did not participate in the EOI may be added to a consortium during or post the co-creation sessions?

ANSWER NO.20:

USAID expects that partners invited to the co-creation process will evolve into a consortium as a result of discussion of the challenges and proposed solutions. New partners may be added to the consortium as sub-awardees to fill gaps identified during the co-creation.

Question NO.21

If we are already working in the target area in a Consortium, can we submit the EOI as a Consortium? The consortium will offer co-investment resources and diversified expertise.

ANSWER NO.21

Each organization should submit their own EOI, including how other resources will be leveraged. An organization can highlight how their EOI links to other specific EOIs by other organizations and/or types of EOIs with whom they would propose as relevant to achieving the desired impact.

Question NO.22:

Do we have to specify the exact geographical area for which the approach is proposed in the EOI, or can we keep this open for now (because it is still likely to change in the co-creation process)?

ANSWER NO.022:

EOIs should clarify in which geography the proposed solutions are relevant.

Question NO.23:

How long is the process of co-creation expected to last?

ANSWER NO.23:

USAID plans for the co-creation process to be concluded by the end of 2021.

Question NO.24:

Is there an expected timeline for when the implementation of selected approaches will start?

ANSWER NO.24:

USAID hopes that the co-creation process will yield an award by early 2022.

Question NO.25:

We would like to propose potential partners or subcontractors who have a particular field of expertise which is crucial for the delivery of the proposed approach. Is it relevant to include them in the EOI or should this be considered at a later stage?

ANSWER NO.25:

All interested organizations that want to participate in the co-creation process should submit an EOI.

Question NO.26:

What is the amount of investment USAID will make available for this opportunity?

ANSWER NO.026

The estimated amount of USAID resources is \$23.3 million, subject to availability of funds. This does not include any possible co-investment that partners may propose.

Question NO.27:

At the end of the co-creation process, how many projects will USAID fund? One or several projects?

ANSWER NO.27:

USAID plans to fund one activity with multiple partners as part of a consortium that will be established during the co-creation process, though USAID reserves the right to issue more awards as part of this process.

[END OF ATTACHMENT 1 Q&A'S]